



Contact: Maureen Murray

973-993-1570

precise2@optonline.net

Kirkland Designs, LLC Chooses CAMO® Deck Fastening System for High Quality, Lowcountry Decks

GRAND RAPIDS, MI -- Daniel Kirkland, owner and president of Kirkland Designs of Charleston, South Carolina, has more than a decade of experience as a deck and porch specialist in the state's Lowcountry region. Dedicated to his customers, he has built a reputation for exceptional workmanship and honesty, with the goal of providing the highest quality exterior and interior carpentry.

In operation for a little over two years, Kirkland is committed to growing his business and staying one step ahead of his competition. Spotting an increase in customer interest in hidden fastener deck surfaces, Kirkland asked his supplier, Four Corners Building Supply of Charleston, SC for a solution to adapt to the trend.

"When we told our supplier that our customers wanted hidden fasteners, Four Corners set up a demo from CAMO," explained Kirkland. After seeing the CAMO DRIVE tool in action fastening deck boards through the edge with proprietary Collated Edge Screws, Kirkland was sold on its value and the resulting fastener-free surface. "The DRIVE™ tool with the angled Edge guide attachment gave us the ability to stand while fastening to save our crews' backs and knees," said Kirkland. "The speed and spacing accuracy told us that we could really be on the cutting edge of hidden deck fastening and increase our margins."

On a previous project, the Kirkland Team rebuilt a 1,000 sq. ft. bridge over a swamp for a homeowner that was painstaking to fasten. "Pulling fasteners out of our back pockets and being bent over for three days straight really wore out our backs," said Kirkland. "Each fastener had to be placed individually. When we saw CAMO's demo it was clear how much pain and labor we could have saved."

Kirkland put CAMO into action for a recent replacement project for Dockside Condos, a complex with high-end amenities only a short walk from the South Carolina Aquarium. Overlooking the Charleston Harbor with spectacular views of the Cooper River, the old deck was subjected to years of splashing water from passing ships, causing irreversible damage. "We installed splash guards and replaced the rotting boards with grooved Ipe, more suited to the wet environment."

For fastening, Kirkland relied on CAMO EDGE® Clips, engineered with legs that hug the joist for a one-pass installation and a strong, stainless steel gusset that holds boards down. When paired with the DRIVE tool, EDGE Clips can speed up decking installations up to 5X faster than other systems because contractors can line up rows of boards and clips and fasten them all at once.

"We also used CAMO's LEVER®, a newer innovation that replaces bow wrenches—it aligns and locks six or seven rows of boards at a time," said Kirkland. "We didn't have to wrestle with the boards to get them straight." LEVER can straighten any warped board in just one turn, adjusting to single, double or

metal joists to lock boards with less effort. Kirkland's crew used several LEVERS to align the Ipe boards and the resulting efficiencies brought the project in on schedule and with less strain on his crew.

"We've found the CAMO system of tools and fasteners to be the only way to fasten decks," said Kirkland. "Our customers love the fastener-free surface and it's just a cleaner looking, more beautiful aesthetic."

To learn more about the CAMO DRIVE, EDGE Clips and LEVER visit <http://www.camofasteners.com>.

About CAMO

CAMO exists to provide the best deck fastening installation experience for hardworking doers who take pride in their work and value their wallet. That's you. Whether you install decks for a living, offer to help build them with a buddy, or maybe build just one in your lifetime, CAMO products are engineered to save you time and ensure your work looks and performs as you expect it should. CAMO®. The Better Way to Build a Deck. For more information or to locate a dealer, visit camofasteners.com or call 1-800-968-6245. Be sure to "Like" @camofasteners on Facebook and @camodeckfasteners on Instagram. Search CAMO Fasteners on YouTube to find our channel or check us out on Pinterest.